

# Case Study

CDC1930 DIN A3-colour-multifunctional system



## Through investment you can make something good even better; UTAX CDC 1930 DIN A3 multifunctional systems optimise ra-micro software for law firms



*"My customers expect the output to run smoothly, for example, with regard to scanning and label printing."*

*Stefan Kirchhoff, Managing Director, Kik Computer training and sales GmbH*

### The challenge: Branch software and output management in harmony

Attorneys would rather win cases than lose them. As a user of the firm software ra-micro, attorney Hans-Joachim Küpper from Küpper Attorneys sums it up accurately in the product brochure. With 14,000 firms and over 50,000 licences in Germany, ra-micro is one of the most widely installed applications in the legal profession. By attorney for attorneys, is the recipe for success of the solution which was developed by attorneys of Jurasoft GmbH & Co.KG in Berlin. They aimed at developing software, which models all processes in a law firm, from the opening of a file to the delivery orders to court. Users continually emphasise the extensive functionalities, the clear modular layout and comfortable operability for example.

"However, software only achieves a true added value, if it remains in the application despite diverse functions, in particular, if external output systems are connected," thinks Stefan Kirchhoff, managing director of Kik Computerausbildung und Vertrieb GmbH. The Leipzig based IT specialist has already distributed ra-micro for 20 years and knows the demands of law firms like no other in the region. "To have files on hand at any time and at the touch of a button, easy creation of file-related paperwork, integration of e-mail programs, meetings and deadline calendars, interfaces for financial accounting or Datev; these are the most popular demands of our clients, as with

### At a glance

- Integration of industrial software and output management
- Perfect coordination of hard and software
- Intelligent scan management/ HyPAS technology
- Simple operation through a large, adjustable touch screen
- Duplex unit for double-sided printing and copying
- Uniform drivers and accessories for UTAX CDC 1930/1935 and CDC 1945/1950
- Text recognition software Scan2OCR optional



them, time, space and also costs are saved", affirms Kirchhoff. "That is only half the work. My customers also expect the output to run smoothly, for example, with regard to scanning and label printing."

**The solution: Perfectly harmonised hardware and software**

It is ideal if printers or copiers optimise the firm even more so in combination with software. Currently, he offers ra-micro with the new DIN A3 colour multifunctional system CDC1930 from UTAX.

"Our customers receive their UTAX system fully configured with the programme", explains the specialist. "That means, we install an XML interface so that ra-micro can be controlled using the colour touch screen of the MFP (multifunctional system). "This is successful, because most and specifically new UTAX A3 systems are fitted with HyPAS Technology. These in turn enable the straightforward integration of external software and thus make both the printing systems and the application even more user-friendly.

"We then have the appropriate hardware for our customers, if this supports the software's own e-document management through intelligent scan management. To this end, the UTAX systems work with the HyPAS application PanelPlus. This allows for example, to store user-specific workflows, which can be called up at the touch of a key using the touch screen. This way, scans can be sent directly to the appropriate e-files or via e-mail", affirms Kirchhoff. "One advantage of the operation is definitely the larger, adjustable touch screen, which displays applications well. The dual scan function is just as important to my customers. With it, both pages of a document are scanned with each pass, which can naturally save a lot of time. This is also achieved by the duplex unit for double-sided printing and copying."

**Model family**



CDC 1930



CDC 1935



CDC 1945



CDC 1950



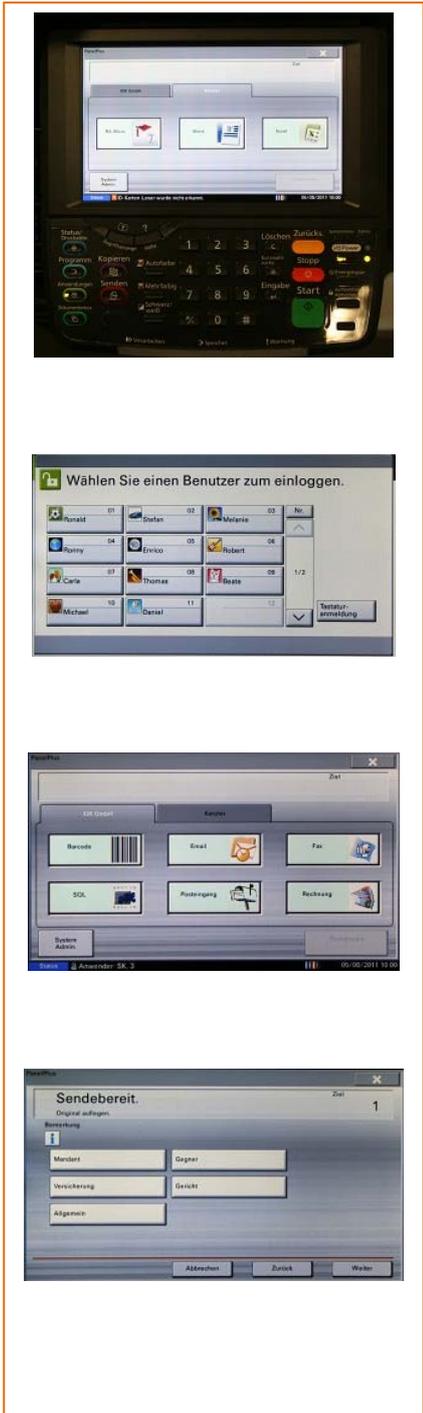
Furthermore, all of the four new UTAX models CDC 1930/1935 and CDC 1945/1950 are equipped with uniform drivers and accessories, such as finishers and paper trays, and thereby can be deployed in multiple ways.

Another optional application is the text recognition software Scan2OCR, which UTAX realised with the market leader Abbyy. Scan2OCR tags, indexes and edits documents fully automatically. With this, for example, scanned documents can be stored in a new editable data format in Word, Excel, PDF or as a digital photo, meaning that nothing needs to be typed up.

A full text search makes searching for specific topics or words easier. In addition, ScantoOCR allows for the layout adoption, formatting and reproduction of word and picture elements from the head to the table caption. This also applies for multilingual documents.

**The result: The successful combination of ra-micro and UTAX systems**

Stefan Kirchhoff has already installed over 300 hardware systems with ra-micro for attorneys in Saxony. Together with further specialist colleagues as well as with the support of UTAX, he covers the growing demand by means of regular information events. A consultation appointment can be arranged on the homepage.





## About UTAX:

The UTAX GmbH with its base in Norderstedt near Hamburg has specialised in the sales of high-quality printer and copier systems. The extensive product portfolio comprises of hard and software, such as copier, printer and multifunctional systems (MFP) for the office workplace up to large surface systems for professional applications. Customised concepts as well as integrated consultation for efficient document management in businesses are provided with the UTAX Document Consulting concept. In Germany, the brand UTAX is distributed across a net of over 200 authorised distributors. The business operates internationally in over 40 countries of the EMEA region. Approximately 130 employees are working for UTAX, and the business is an affiliated company of TA Triumph-Adler GmbH.

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## About KiK

For over 19 years, the KiK GmbH has been supporting law firms. With over 200 installations in firms in the wider Saxony area, the IT trading house is one of the leading EDP service providers for attorneys. As well as providing **ra-micro** as a comprehensive EDP solution for attorneys, Kik serves also tax consultants and other lines of businesses who want their productivity optimised by IT support. [www.kik.de](http://www.kik.de)